



IBM Software Group

Quelques Reflexions sur le role de l'analyste d'affaires chez IBM

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Business Analysts at IBM



Canadian Business Analysis Community
Recent News



UK Business Analysis



Community of Practice



Communities outside Canada

In the spirit of collaboration, we are in touch with our colleagues around the world. See these links for resources to help you to tap into the knowledge of our "sister" communities.

- [Requirements Engineering Special Interest Group \(RESIG\)](#) (United States)
- [Systems Engineering Community of Practice \(SECoP\)](#) (United States)
- [UK Business Analysis Wiki](#)
- [Australia/New Zealand Business Analysis Wiki](#)
- [Belgium-Netherlands-Luxembourg \(BENELux\) Business Information Analyst Wiki](#)

IBM Lotus Support Forums

Public Wikis

My Wikis

Forums

[BA Canada Forum in Lotus Connections](#)

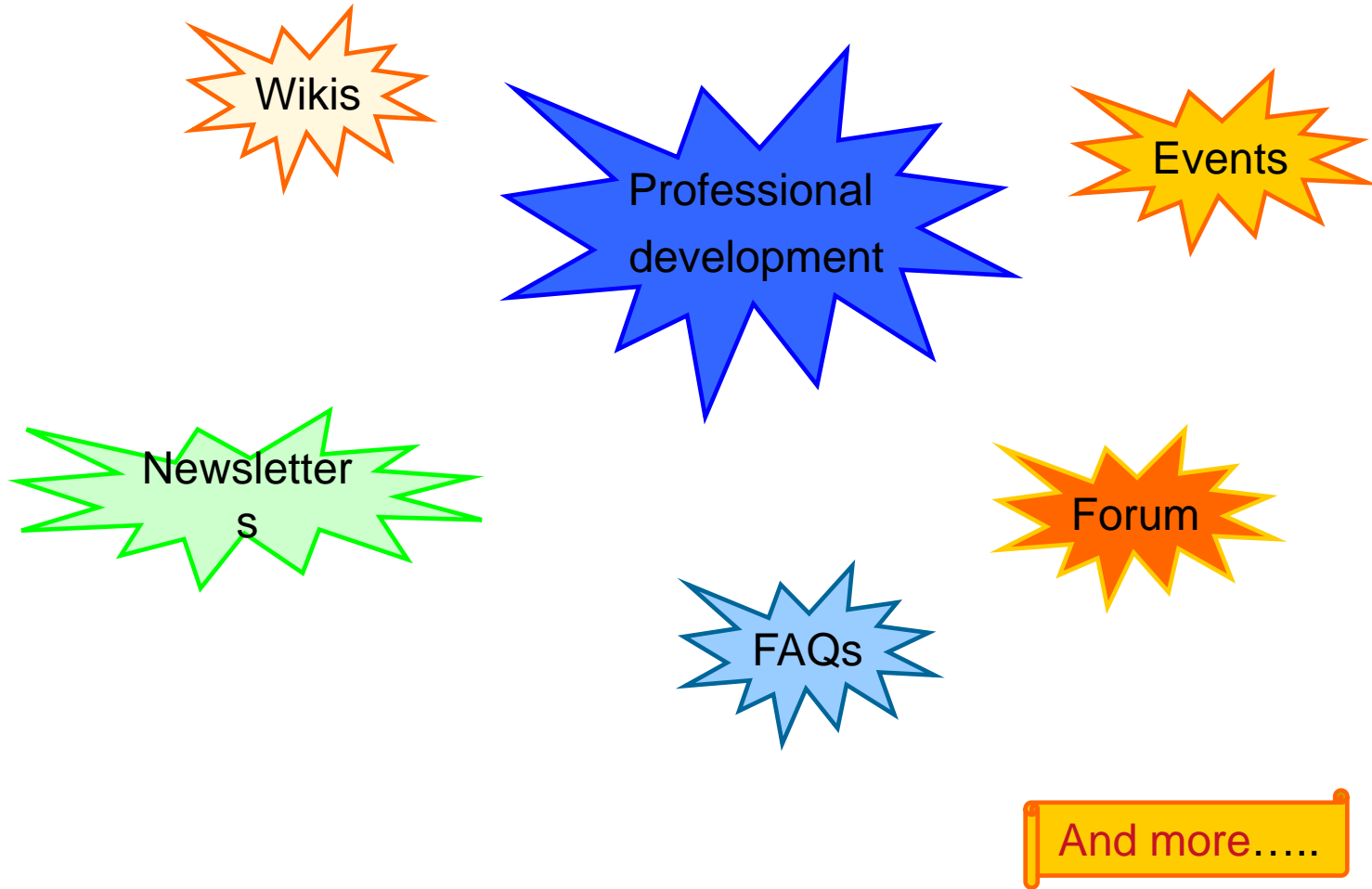
[The Business Analysis Forum](#) (started by the UK community)

[Rational Requirements Management Forum](#)

Agile User Groups



Tools, and other resources for networking...



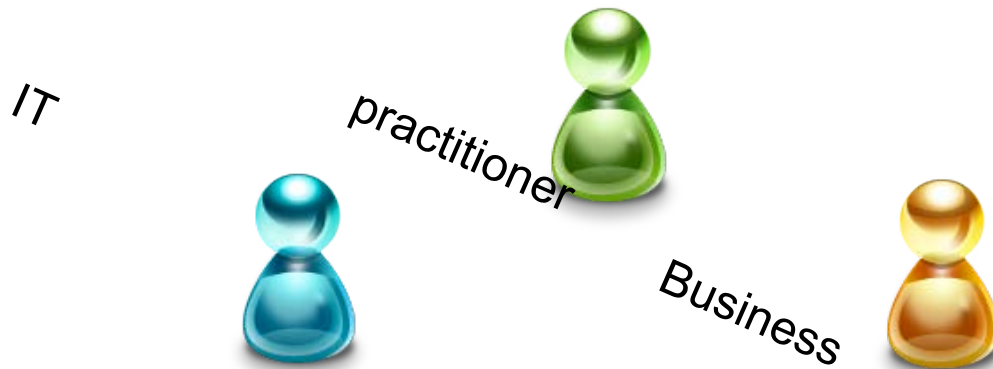
Old Model: Business-IT are still way apart!!!

- Old model is a “consumer-supplier” relationship
- The Business is not IT’s customer
- The real customer of both is the Customer of the Business



Future Business-IT Model: A Real Team

- Think about a soccer team:
 - The focus is the winning
 - It is a team work
 - They win or lose together, and everyone must work together to win
- In order to win:
 - Everyone must understand the rules of the game



Source: IBM Innovate 2010

The Traditional Role of the Business Analyst

- Interfacing between the Business and Developers, Testers
 - ▶ The Conduit for the Business' wants
- Managing Requirements
 - ▶ Managing change and scope
- User Acceptance Testing
 - ▶ Making sure the requirements were implemented correctly
- Subject Matter Expert - a Proxy for the Business



What's Needed?

■ A Shift in Perspective:

From

- Gathering requirements
- Delivering what the Business wants
- Creating documents
- Getting “sign-off”

To

- Discovering Needs
- Just in Time
- Just enough
- Delivering what the Business needs
- Facilitating communication and ensuring a common understanding
- Working towards consensus

Enhance Requirements Approaches

